### How well do investors understand loss persistence?

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### Overview

- Usefulness of model to investors:
  - Can investors use this earnings prediction model for investment decisions?
- Usefulness of model interpretations to researchers:
  - What do we learn about the earnings process of loss firms and how investors interpret them?
- Where do we go from here:
  - Where does this study fit in the literature and what are the implications for future research?



### Investor's Perspective

- What do we want in a prediction model?
  - Do we care about bias or precision?

Full Sample							Post 1	1990					
Porfolio	Mean Obs	<b>FE<sub>FEARN</sub></b>		<b>FE<sub>FEARN</sub></b>		<b>FE<sub>Analysts</sub></b>		Porfolio	Mean Obs	<b>FE<sub>FEARN</sub></b>		<b>FE</b> Analysts	
on FEARN <sub>t</sub>	per qtr.	Mean	STD	Mean	STD	on FEARN <sub>t</sub>	per qtr.	Mean	STD	Mean	STD		
1	27.2	0.009	0.066	(0.016)	0.048	1	36.5	0.005	0.075	(0.010)	0.045		
2	33.3	0.002	0.050	(0.009)	0.024	2	43.5	0.002	0.054	(0.004)	0.019		
3	35.1	0.002	0.038	(0.006)	0.017	3	45.5	0.000	0.044	(0.004)	0.014		
4	38.8	0.001	0.029	(0.007)	0.013	4	50.5	0.001	0.032	(0.003)	0.009		
5	50.1	(0.006)	0.027	(0.006)	0.014	5	63.7	(0.006)	0.030	(0.002)	0.009		



### Investor's Perspective

- Trading strategy:
  - Revolutionary, incremental, or neither?
    - Balakrishnan, Bartov, Faurel (JAE, 2010)

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Porfolio ranking	Earn <sub>t-1</sub> BP		Earn <sub>t</sub>		BHR <sub>90</sub>	BHR <sub>180</sub>	BHR <sub>365</sub>
on EARN <sub>t-1</sub>	Mean	Mean	Median	Std.			
P1	<= -0.133	(0.220)	(0.194)	0.080	(0.038)	(0.073)	(0.128)
P2-20	>- 0.133	(0.028)	(0.017)	0.030	(0.023)	(0.039)	(0.045)
			Hedge Retu	0.016	0.034	0.083	
			FM t-stat		-(2.01)	-(3.01)	-(5.39)



### Investor's Perspective

• Trading Strategy:

**Portfolio Basics:** 

- Is this implemental?
  - What are the relevant risks?
    - We don't really know.

Portfolios formed at end of

Returns adjusted for size, B/M, and

momentum per Daniel et al. (1997). Firms w/ shares  $\geq$ \$5 at formation date.

announcement month

- However, we do know some things:
  - We can do better than size.
  - We have to draw the line somewhere.

igs.	Porfolio ranking	DGTW		
	Porfolio ranking			
ere.	on FEARN <sub>t</sub>	BHR <sub>365</sub>		
	1	(0.076)		
	2	(0.042)		
	3	(0.044)		
	4	(0.053)		
	5	(0.024)		
	Hedge Return	(0.052)		
	FM t-stat	-(2.95)		



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### **Researcher's Perspective**

### Loss Firms...who are they?

FEARN <sub>t</sub>	FEAF	RN <sub>t</sub>	FE	1	BHR <sub>365</sub>	MB	Firm	n Age	Seasoned	Net Sha	re Issue
Portfolios	Mean	STD	Mean	STD			Mean	Median		1yr	2yr
1	(0.110)	0.055	(0.001)	0.084	(0.108)	6.889	6.549	4.469	0.428	0.152	0.272
2	(0.041)	0.008	0.002	0.055	(0.061)	3.268	9.480	7.268	0.558	0.090	0.177
3	(0.020)	0.004	0.002	0.043	(0.048)	2.303	11.543	9.258	0.620	0.064	0.128
4	(0.008)	0.003	0.001	0.032	(0.039)	2.031	12.826	10.278	0.654	0.045	0.094
5	0.010	0.012	(0.006)	0.030	(0.013)	2.350	14.374	12.114	0.692	0.046	0.081

Seasoned: 1 if firm age > 5 years; 0 otherwise All variables are time-series averages (an avg. of quarterly statistics)



### **Researcher's Perspective**

	Equal-weighted BHAR365 <sub>t+1</sub>							
	1	2	3	4				
Intercept	-0.106	-0.118	-0.035	-0.015				
	-(3.52)	-(3.19)	-(1.05)	-(0.70)				
FEARN <sub>t</sub>	0.024	0.019	0.012	0.012				
	(2.77)	(1.93)	(1.29)	(1.65)				
sFirm		0.028	0.008					
		(1.19)	(0.34)					
sFirm x FEARN <sub>t</sub>		0.005	0.004					
		(0.80)	(0.62)					
NS Issue - 2 yr			-0.029	-0.028				
			-(6.57)	-(5.68)				
Accruals				-0.016				
				-(6.20)				
Earn <sub>t</sub>				(0.00)				
				-(0.11)				
EPt				(0.01)				
				(1.59)				
MBt				-0.011				
				-(2.54)				
SUE				0.013				
				(2.89)				
Adj. R-squared	0.3%	0.3%	0.6%	0.9%				

#### **Regression Basics:**

- 1. All variables quintile ranked; range 0-4
- 2. sFirm: 1 if firm age > 5yrs; 0 otherwise
- 3. Two-way cluster (firm/quarter)



### **Researcher's Perspective**

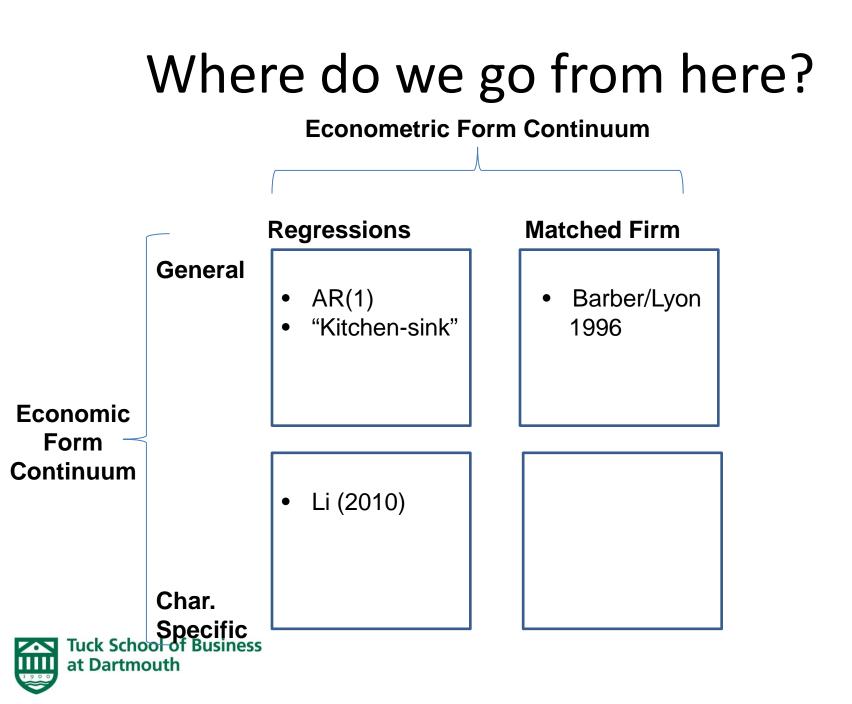
- What do we learn?
  - Loss firms are primarily young, growth firms that have recently issued equity.
  - Alternative explanations for return pattern:
    - Investor's don't understand the earnings processes of young firms.
    - Differences in opinion (Miller 1977)
    - Information uncertainty



# Where do we go from here?

- Is this just an explanation shift?
  - Sort of...but it provides structure for understanding how the world works.
  - A large percentage of loss firms are young firms.
  - Young firms tend to have more uncertain earnings processes.
  - Young, growth-oriented, loss firms have <u>distinct</u> earnings processes from seasoned, value-type loss firms.





## Summary

- Interesting idea, intriguing empirical results
  - Precision is important in earnings prediction models, not just unbiasedness.
  - Consider competing hypotheses a bit more thoroughly.
    Empirical results are contributive to other literatures.
  - Future research on earnings prediction may want to consider examining characteristic-specific earnings models (as done in Li 2010).

