Discussion of

The Option Market's Anticipation of Information Content in Earnings Announcements

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Placement in Literature

Studies of the options market and earnings events

- First moment studies: Do options help the stock market discover the <u>directional</u> effect of earnings news?
 - Jennings and Starks (1986); Skinner (1990); Ho (1993); Amin and Lee (1997); Mendenhall and Fehrs (1999); Truong and Corrado (WP 2009)
- Second moment studies: Do options anticipate the price volatility of earnings news?
 - Patell and Wolfson (1981); Pan and Poteshman (2008)
- This study: Do options anticipate the <u>sensitivity</u> of stock prices to a unit of earnings news?
 AIC = OPTPRC / STDEV

Necessary to test <u>sensitivity</u>?

Necessary to test OPTPRC and STDEV <u>together</u> rather than <u>separately</u>?

Depends on objective

- Makes sense if we want a firm- and time-specific *ex ante* ERC
- Makes less sense if we want to understand the *sophistication of the option market*
 - Only the AIC numerator (OPTPRC) reflects activity in the option market
 - Alternative Specification
 OPTPRC = f(Persistence, Growth Prospects, etc., STDEV)

Treat STDEV as a <u>covariate</u> rather than as a <u>scalar</u>.

What is Corr(OPTPRC, STDEV)?

• Fundamental assumption behind $\frac{OPTPRC}{STDEV}$:

The numerator is increasing in the denominator

- Additional statistics reported to me by authors:
 - AIC sample: Corr(OPTPRC, STDEV) = -0.06 (significant)
 - CS sample: Corr(OPTPRC, STDEV) = 0.009 (insignificant)
- Suggests that option prices are not "sensitive" to STDEV of analyst forecasts
- Unclear what is achieved by scaling one by the other

Why are the AIC numerator and denominator uncorrelated?

Possible explanation: Measurement Error in

- OPTPRC as a proxy for the option market's $E(|\Delta P| at EA|)$
- STDEV as a proxy for E(|Forecast Error|)

OPTPRC as proxy for $E(|\Delta P \text{ at } EA|)$

Source of measurement error #1:

Strange option pricing near expiration

- Patell and Wolfson (1981) find that implied σ 's rise to unrealistic levels near end of option's life
- Suggests these option prices yield poor estimates of $E(|\Delta P|)$



OPTPRC as proxy for $E(|\Delta P \text{ at } EA|)$

Source of measurement error #2:

Violation of authors' assumptions

- In footnote 5, the authors argue that OPTPRC closely varies with $E(|\Delta P \text{ at } EA|)$ if the option
 - A. Is at-the-money
 - B. Expires immediately after the earnings announcement day
- But many options in the sample do not meet these conditions
 - A. Options can be in- or out-of the money by 5 percent
 - B. Options can expire up to 20 days after the earnings announcement

OPTPRC as proxy for $E(|\Delta P \text{ at } EA|)$ A. Effect of not being at-the-money Assume: Stock price = \$50 $\sigma = .50$ Time to expiration = 1 day **OPTPRC** of call option if Strike price = \$50 (at the money): \$0.52 Strike price = \$47.50 (95% of stock price): \$2.52

OPTPRC as proxy for $E(|\Delta P \text{ at } EA|)$

B. Effect of not expiring until several days after EA

Assume:

Stock price = Strike price = \$50

Expected σ during 1-day announcement window = .50

Expected σ after announcement window = .30

Hull and White (1987): σ can be approximated as the expected average volatility over the option's remaining life (T days)

$$\sigma_0^2 = \frac{\sum_{t=1}^T E(\sigma_t^2)}{T} = \frac{E(\sigma_{EA}^2 + \sigma_2^2 + \sigma_3^2 + \dots + \sigma_T^2)}{T}$$

If T=1, then σ =.50 If T=20, then σ =.31

OPTPRC of call option expiring

- immediately after earnings announcement (T=1, σ =.50): \$0.52
- in 20 days (T=20, σ=.31): \$1.50

Fix for AIC Numerator

 Using the binomial option pricing model, can derive a direct approximation for E(|ΔP|) for options close to expiration:

 $(P_0 e^{\sigma_0 \sqrt{T/365}} - P_0) \Pr(P\uparrow) + (P_0 - P_0 e^{-\sigma_0 \sqrt{T/365}}) \Pr(P\downarrow)$

So E(|ΔP| at EA) =

 $(P_0 e^{E(\sigma_{EA})\sqrt{1/365}} - P_0) \Pr(P\uparrow) + (P_0 - P_0 e^{-E(\sigma_{EA})\sqrt{1/365}}) \Pr(P\downarrow)$

- To simplify, could assume $Pr(P \uparrow)=Pr(P \downarrow)=.5$
- How to estimate $E(\sigma_{EA})$?

$$\sigma_0^2 = \frac{\sum_{t=1}^{T} E(\sigma_t^2)}{T} = \frac{E(\sigma_{EA}^2 + \sigma_2^2 + \sigma_3^2 + \dots + \sigma_T^2)}{T}$$
Assume: $E(\sigma_2^2) = E(\sigma_3^2) = \dots = E(\sigma_T^2) = \sigma_{Normal}^2$

$$\sigma_0^2 = \frac{E(\sigma_{EA}^2) + (T-1)\sigma_{Normal}^2}{T}$$
 $E(\sigma_{EA}^2) = T\sigma_0^2 - (T-1)\sigma_{Normal}^2$

STDEV as proxy for E(|FC Error|)

- *Authors*: Good proxy, because Corr(STDEV, |SURPRISE|) = .54
- I agree, as long as the authors want AIC to predict an *empirically measured* ERC.
 - That is, STDEV predicts the SURPRISE that a researcher would use in a standard ERC study:
 SURPRISE = IBES actual – IBES consensus forecast
- STDEV does <u>not</u> predict the <u>market's true underlying forecast error</u> related to total earnings news:
 - Corr(STDEV, | Realized Returns |) = -0.04 (significant)
 - Corr(STDEV / P, |Realized Returns|) = 0.03 (significant)
- OK if AIC is meant to predict empirically observed ERCs

Predicting Empirical ERCs

- Key trait missing from AIC
 - 45% of firm-quarter ERCs are negative
 - Why use a predictor that is always positive?
- More specifics about uses of AIC
 - Can already compute <u>actual</u> firm-quarter ERCs (Chevis and Sommers 2007)
 - When would we need a <u>predicted</u> firm-quarter ERC instead of the actual?
 - Even if a predicted ERC is needed, is AIC the best predictor?
 - Alternatives
 - The prior firm-quarter ERC
 - A firm ERC estimated from a regression of prior quarters
 - (Last qtr's $|\Delta P|$ at EA) / (This qtr's STDEV)

Other Suggestions

- Make denominator STDEV* $(2/\pi)^{1/2}$
 - This would be E(|FC Error|) itself, if analyst forecasts are normally distributed
 - Would ease interpretation of AIC
- Tabulated analyses should use IBES *unadjusted* file
- Do standard errors adjust for lack of independence across observations?
 - There are an average of 2 observations for each *firm-quarter*

Summary

- Is the paper about
 - 1. Developing a predicted ERC for research purposes?
 - 2. Sophistication of the option market?
 - If #2, then focus on $E(|\Delta P|)$, not $E(|\Delta P|)$ / STDEV
- If #1, provide more specifics about potential uses
 - AICs do not have key traits of ERCs
 - Numerator is uncorrelated with denominator
 - AICs can never be negative, but almost half of firm-quarter ERCs are negative
 - Is AIC the best predictor of ERCs?

Thank you!